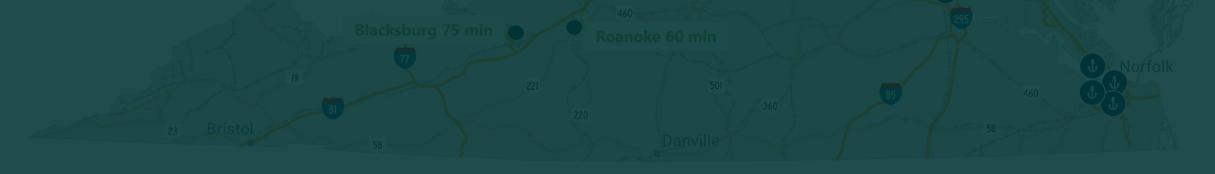
Washington, D.C.

# Investment Opportunities in **Buena Vista, Virginia**

### A bright future in a spectacular location



🛛 🗄 The Port of Virginia 🛛 🚳 Interstate 🔄 🖄 U.S. Highway 🛛 (288) State Route 🛛 ++ Railroad

# **Downtown Block**

2047, 2043, 2037 & 2076 Magnolia Ave.

**Downtown Block** 2047, 2043, 2037 & 2076 Magnolia Ave.

### **The Opportunity**

Positive social impact plus investment returns for participating in revitalizing a walkable downtown. Nearby restaurants, financial and personal services, retail.

### **Property Information**

Zoned for mixed use, total 31,100 SF.

#### Infrastructure

Broadband, water, sewer, natural gas. Existing hookups vary slightly by building but all services readily available.

#### **Reuse Potential**

Apartments, dining, retail and service, recreation, office, hospitality.









**Downtown Block** 2047, 2043, 2037 & 2076 Magnolia Ave.



### 2047 Magnolia – UNDER CONTRACT

- 2-Story commercial/residential
- 1<sup>st</sup> floor is a 3,600 SF commercial space with a rear terrace/parking
- 2<sup>nd</sup> floor is a 1,620 SF 4-bedroom apartment.
- Was built in 1930. In recent years, it has housed and ice cream parlor and a theater/performing arts space.
- Contributing building to historic district

Gross building square footage: 5,220 Estimated vacant land square footage: 1,087

### 2043 Magnolia – UNDER CONTRACT

- 625 SF building located next door to 2047 Magnolia.
- Large 2,500 SF open area behind the building.
- Originally built in 1930. It has housed a barber shop and an insurance office.
- Potential uses may include a cafe, wine & cheese shop & beyond.
- Non-contributing building to historic district

Gross building square footage: 625 SF Estimated vacant land square footage: 2,500 w/ possible easement to 2037 Magnolia

Owned by developer Ed Walker. More property information can be found at <u>https://www.gotobv.com/real-estate-portfolio</u>

**Downtown Block** 2047, 2043, 2037 & 2076 Magnolia Ave.

# 2037 Magnolia – UNDER CONTRACT

- 2-story, 10,250 SF building
- Second floor unfinished
- Built in 1890 to house a "fancy grocery store" called Chamberlin and Company. Has since housed a furniture store, a stove store, a hay and feed store, a moving pictures theatre and a dollar general store.
- Contributing building to historic district

Gross building square footage: 10,250 SF Estimated vacant land square footage: 1,125 SF

# 2076 Magnolia

- 1-story, 6,750 SF building
- Located near the corner of 21st St. and U.S. Business Route 501.
- Built in 1959 and has housed the W.W. Mac Company variety store and a Family Dollar Store.
- Contributing building to historic district

Gross building square footage: 6,750 SF

Owned by developer Ed Walker. More property information can be found at https://www.gotobv.com/real-estate-portfolio



**Downtown Block** 2047, 2043, 2037 & 2076 Magnolia Ave.

### **Tourism Zones**

- Must invest \$500k for new busines/\$250k existing
- Must be Lodging, Restaurant, Retail, or other tourism business as designated in Tourism Zone Ordinance
- Offers 50% Business License Tax rebate
- Offers 50% real estate tax rebate on new construction

### **Technology Zone**

- Must create minimum of 3 FT employees
- Must make minimum capital investment of \$20,000
- Rebated water & sewer connection and utility tax
- Rebated fees for development plan approval (site plan, zoning, building permits, etc.)
- Percentage of business, machinery & tools, professional and other occupational license taxes and fees exempt.

# **State/Federal Incentives:**

- Historic Preservation Tax Credits
- New Market Tax Credits
- Opportunity Zone
- Hub Zone
- Virginia Tourism Development Financing Program

# **Other Local Incentives**

- City Revolving Loan Fund
  - Up to \$15,000 at 3% interest
- City Façade Improvement Grant
  - 50% reimbursement up to \$7,500
- Discretionary rebates of real estate, M&T, and business license taxes based on job creation and capital investment



# Linric Building - Downtown

2047, 2043, 2037 & 2076 Magnolia Ave.

Linric Building 2067 Magnolia Ave.

### **The Opportunity**

Positive social impact plus investment returns for participating in revitalizing a walkable downtown. Nearby restaurants, financial and personal services, retail.

#### **Property Information**

Zoned for mixed use, total 8,950 SF.

#### Infrastructure

Broadband, water, sewer, natural gas. Existing hookups vary slightly by building but all services readily available.

#### **Reuse Potential**

Dining, retail and service, recreation, hospitality Upper Story housing

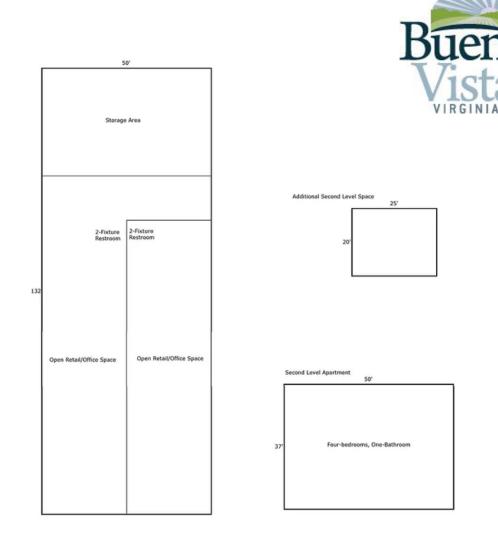




Linric Building 2067 Magnolia Ave.

- 2-Story commercial/residential
- 1<sup>st</sup> floor is a 6,600 SF commercial divided into 2 tenant areas
- 2<sup>nd</sup> floor is two apartments one 1,850 apartment, and one 500 SF aparment.
- Building built in 1940
- In recent years, it has housed supermarket, department store, and beauty shop.
- Contributing building to historic district

Gross building square footage: 8,950 SF Current Apartment income: \$1,200



**Owned by developer Ed Walker. More property information can be found at** <u>https://www.gotobv.com/real-estate-portfolio</u>

Linric Building 2067 Magnolia Ave.



- Must invest \$500k for new busines/\$250k existing
- Must be Lodging, Restaurant, Retail, or other tourism business as designated in Tourism Zone Ordinance
- Offers 50% Business License Tax rebate
- Offers 50% real estate tax rebate on new construction

### **Technology Zone**

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- Historic Preservation Tax Credits
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# Sayre Property

**2522 Beech Avenue** 

Sayre Property 2522 Beech Ave.

### **The Opportunity**

At major entrance corridor and intersection to downtown. Highly visible location walking distance to downtown and Southern Virginia University.

#### **Property Information**

Zoned mixed-use, on 0.8-acre site, 5,070 SF in main building with additional storage/garage space and parking lot

#### Infrastructure

Broadband, water, sewer, natural gas at site.

#### **Reuse Potential**

Dining, retail and service, office, and hospitality





#### Sayre Property 2522 Beech Ave.

- 2- story commercial/residential with additional garage/storage buildings
- 1<sup>st</sup> floor is a 2,535 SF commercial space 2<sup>nd</sup> floor is a 2,535 SF 5-bedroom apartment.
- Built in 1891 as a General Store Building. Building has original features, such as hardwood floors, stairs and banisters, shelving, stained glass, and ornamental exterior
- Contributing building to historic district

Gross building square footage: 6,070 SF







#### Sayre Property 2522 Beech Ave.

### **Tourism Zones**

- Must invest \$500k for new busines/\$250k existing
- Must be Lodging, Restaurant, Retail, or other tourism business as designated in Tourism Zone Ordinance
- Offers 50% Business License Tax rebate
- Offers 50% real estate tax rebate on new construction

# **Technology Zone**

- Must create minimum of 3 FT employees
- Must make minimum capital investment of \$20,000
- Rebated water & sewer connection and utility tax
- Rebated fees for development plan approval (site plan, zoning, building permits, etc.)
- Percentage of business, machinery & tools, professional and other occupational license taxes and fees exempt.

### **State/Federal Incentives:**

- Historic Preservation Tax Credits
- New Market Tax Credits
- Opportunity Zone
- Hub Zone
- Virginia Tourism Development Financing
  Program

# **Other Local Incentives**

- City Revolving Loan Fund
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- City Façade Improvement Grant
  - 50% reimbursement up to \$7,500
- Discretionary rebates of real estate, M&T, and business license taxes based on job creation and capital investment

# **Spencer/Hardware Property**

**2522 Beech Avenue** 

**Spencer/Hardware Property** 1954-1960 Sycamore Ave.

### **The Opportunity**

Expansive commercial property centrally located within the downtown district, positive social impact plus investment returns for participating in revitalizing a walkable downtown

#### **Property Information**

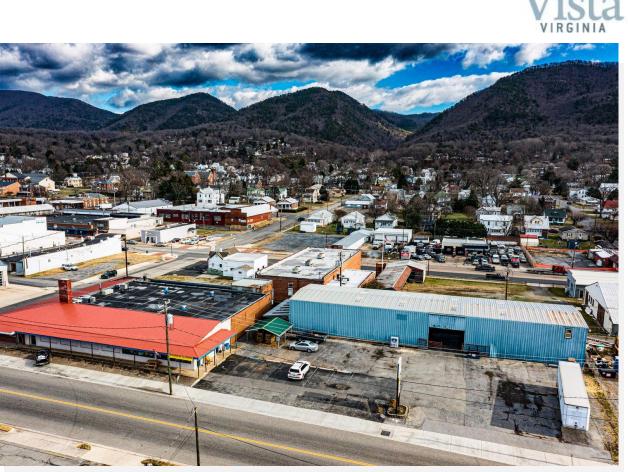
Zoned mixed-use, 11,299 SF retail space and 6,000 SF warehouse, abundant parking

#### Infrastructure

Broadband, water, sewer, natural gas.

#### **Reuse Potential**

Retail/commercial, recreation





#### **Spencer/Hardware Property**

1954-1960 Sycamore Ave.

- Single story retail with warehouse building
- Retail space is 11,299 SF, open floor plan
- Steel frame warehouse is 6,000 SF, ceiling height 16 ft.
- 21-30 parking spaces
- Situated on 11 City lots
- Located on a highly visible, high traffic corridor
- Built in 195. Building was formerly a hardware store with warehouse for large materials

Gross building square footage: 17,299 SF







#### **Spencer/Hardware Property**

1954-1960 Sycamore Ave.

### **Tourism Zones**

- Must invest \$500k for new busines/\$250k existing
- Must be Lodging, Restaurant, Retail, or other tourism business as designated in Tourism Zone Ordinance
- Offers 50% Business License Tax rebate
- Offers 50% real estate tax rebate on new construction

### **Technology Zone**

- Must create minimum of 3 FT employees
- Must make minimum capital investment of \$20,000
- Rebated water & sewer connection and utility tax
- Rebated fees for development plan approval (site plan, zoning, building permits, etc.)
- Percentage of business, machinery & tools, professional and other occupational license taxes and fees exempt.

### **State/Federal Incentives:**

- New Market Tax Credits
- Opportunity Zone
- Hub Zone
- Virginia Tourism Development Financing
  Program

### **Other Local Incentives**

- City Revolving Loan Fund
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# **Rt. 60 Property**

524 W. 29<sup>th</sup> Street (Route 60)

524 & 562 W 29th St. (Route 60)

#### **The Opportunity**

Entrance corridor to downtown. On a major corridor with a high traffic count. Highly visible location on the Maury River above the flood plain.

#### **Property Information**

2 properties totaling 1-acre. Includes vacant land and 2,600 SF building with parking lot. Nearby Budget In, Burger King/gas station, Hardees, other retail.

#### Infrastructure

Broadband, water, sewer, natural gas available at or near the property line.

#### **Development Potential**

Prime visible location at gateway to downtown; retail, restaurant, medical office, services.







#### 524 & 562 W 29th St. (Route 60)

- Former gas station & convenience store, demolished in late 2000's
  - Underground storage tanks (USTs) removed & EPA certified
- Existing building 2,600 SF, formerly a car dealership with service station.
  - 2 service bays with 10x10 doors
  - 2 service bays with 10x14 doors
- Strip of City-owned right-of-way between site and railroad could be transferred to developer
- Frontage on two public streets, Route 60 (29<sup>th</sup> Street) and 28<sup>th</sup> Street

Estimated vacant land square footage: 45,000 SF Gross building square footage: 2,600 SF





524 & 562 W 29th St. (Route 60)



### **Tourism Zones**

- Must invest \$500k for new business/\$250k existing
- Must be Lodging, Restaurant, Retail, or other tourism business as designated in Tourism Zone Ordinance
- Offers 50% Business License Tax rebate
- Offers 50% real estate tax rebate on new construction

# **Technology Zone**

- Must create minimum of 3 FT employees
- Must make minimum capital investment of \$20,000
- Rebated water & sewer connection and utility tax
- Rebated fees for development plan approval (site plan, zoning, building permits, etc.)
- Percentage of business, machinery & tools, professional and other occupational license taxes and fees exempt.

# **State/Federal Incentives:**

- New Market Tax Credits
- Opportunity Zone
- Hub Zone
- Virginia Tourism Development Financing
  Program

# **Other Local Incentives**

- City Revolving Loan Fund
  - Up to \$15,000 at 3% interest
- City Façade Improvement Grant
  - 50% reimbursement up to \$7,500
- Discretionary rebates of real estate, M&T, and business license taxes based on job creation and capital investment



# **Ramsey Properties**

2535 Beech Avenue & Adjacent Vacant Lot

**Ramsey Properties** 2535 Beech Avenue & Adjacent Vacant Lot

### **The Opportunity**

Corner properties at major entrance corridor and intersection to downtown. Highly visible location walking distance to downtown and Southern Virginia University.

#### **Property Information**

Zoned mixed-use, 5,604 SF building on 0.25 acres, adjacent 0.16-acre vacant lot also for sale

#### Infrastructure

Broadband, water, sewer, natural gas at site.

#### **Reuse Potential**

Commercial, dining, retail and service, office, and hospitality with 2<sup>nd</sup> story housing





**Ramsey Properties** 2535 Beech Avenue & Adjacent Vacant Lot



- 3,600 first floor commercial space
- 2,004 SF second floor
- Total of 0.41 acres, properties listed separately
- Building constructed in 1890 housing a variety of mercantile businesses
- Historic Tax Credit Eligible

Gross building square footage: 5,604 SF

http://www.ramseyrealestateservices.com/pro perties.php



**Ramsey Properties** 2535 Beech Avenue & Adjacent Vacant Lot



### **Tourism Zones**

- Must invest \$500k for new busines/\$250k existing
- Must be Lodging, Restaurant, Retail, or other tourism business as designated in Tourism Zone Ordinance
- Offers 50% Business License Tax rebate
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### **State/Federal Incentives:**

- Historic Preservation Tax Credits
- New Market Tax Credits
- Opportunity Zone
- Hub Zone
- Virginia Tourism Development Financing
  Program

### **Other Local Incentives**

- City Revolving Loan Fund
  - Up to \$15,000 at 3% interest
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# **Telsch Property**

2424 Magnolia Avenue

**Telsch Property** 2424 Magnolia Avenue

# Buena

### **The Opportunity**

Highly visible location at the entry to downtown, just one block from Southern Virginia University. Highly flexible space with 10 offices, conference room, and more

#### **Property Information**

Zoned mixed-use, 3,175 SF building on 0.57 acres, 21 space parking lot.

#### Infrastructure

Broadband, water, sewer, natural gas at site.

#### **Reuse Potential**

Services, medical office, multi tenant office space



**Telsch Property** 2424 Magnolia Avenue



- Currently has 10 offices, conference room, reception areas, break room, and three bathrooms
- 21 space parking lot at front of building
- Large, flat, side yard fenced in
- Total of 0.57 acres on 8 city lots
- Building constructed in 1976
- Formerly housed educational facilities and medical offices

Gross building square footage: 3,175 SF

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**Telsch Property** 2424 Magnolia Avenue



### **Tourism Zones**

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- Must be Lodging, Restaurant, Retail, or other tourism business as designated in Tourism Zone Ordinance
- Offers 50% Business License Tax rebate
- Offers 50% real estate tax rebate on new construction

### Technology Zone

- Must create minimum of 3 FT employees
- Must make minimum capital investment of \$20,000
- Rebated water & sewer connection and utility tax
- Rebated fees for development plan approval (site plan, zoning, building permits, etc.)
- Percentage of business, machinery & tools, professional and other occupational license taxes and fees exempt.

# **State/Federal Incentives:**

- New Market Tax Credits
- Opportunity Zone
- Hub Zone
- Virginia Tourism Development Financing

# **Other Local Incentives**

- City Revolving Loan Fund
  - Up to \$15,000 at 3% interest
- Discretionary rebates of real estate, M&T, and business license taxes based on job creation and capital investment

# **Stonewall Insurance Property**

UNDER CONTRACT

1480 Magnolia Avenue

**Stonewall Insurance Property** 

1480 Magnolia Avenue

### **The Opportunity**

Flexible use property in high traffic location. Walking distance to downtown

### **Property Information**

Zoned mixed-use, 3,944 SF building on 0.72 acres, adequate parking and additional development potential

#### Infrastructure

Broadband, water, sewer, natural gas at site.

**Reuse Potential** Retail, entertainment, services, general offices





### **Stonewall Insurance Property**

1480 Magnolia Avenue



- Single story building with large, finished basement space
- Adequate parking with back ramped entry
- Additional land available on property for possible future development
- Total of 0.72 acres on a highly visible corner lot
- Building constructed in 2005

Gross building square footage: 3,944 SF

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**Stonewall Insurance Property** 

1480 Magnolia Avenue



### **Tourism Zones**

- Must invest \$500k for new busines/\$250k existing
- Must be Lodging, Restaurant, Retail, or other tourism business as designated in Tourism Zone Ordinance
- Offers 50% Business License Tax rebate
- Offers 50% real estate tax rebate on new construction

### **Technology Zone**

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### **State/Federal Incentives:**

- New Market Tax Credits
- Opportunity Zone
- Hub Zone
- Virginia Tourism Development Financing

# **Other Local Incentives**

- City Revolving Loan Fund
  - Up to \$15,000 at 3% interest
- Discretionary rebates of real estate, M&T, and business license taxes based on job creation and capital investment

# **Brandt Technologies Property**

347 W. 10<sup>th</sup> Street

Brandt Technologies Property 347 W. 10<sup>th</sup> Street

### **The Opportunity**

At a major corridor next to railroad and short distance from I-81 and I-64. Perfect for alternative uses, in a highly visible tourist location

#### **Property Information**

Zoned General Manufacturing, 3,144 SF in main building with 14.8-foot ceilings and multiple 10x14 garage doors. Large paved parking area.

#### Infrastructure

Broadband, water, sewer, natural gas at site.

#### **Reuse Potential**

General manufacturing, warehouse, brewery, fitness facility





# **Supporting Information**

Brandt Technologies Property 347 W. 10<sup>th</sup> Street



- Two Buildings for operations and manufacturing
- Operations building is 1,290 SF, with garage entrance, restrooms, offices and conference space. Covered access to rear building
- Manufacturing building is 1,854 SF with two 10x14 garage doors and 14.8-foot ceilings
- Former uses include welding and machine shop, fabrication and manufacturing, cheerleading/gymnastics training gym

Gross building square footage: 3,144 SF https://www.seepropertyhere.com/347-west-10th-street





#### Sayre Property 2522 Beech Ave.

## **Technology Zone**

- Must create minimum of 3 FT employees
- Must make minimum capital investment of \$20,000
- Rebated water & sewer connection and utility tax
- Rebated fees for development plan approval (site plan, zoning, building permits, etc.)
- Percentage of business, machinery & tools, professional and other occupational license taxes and fees exempt.

## **State/Federal Incentives:**

- New Market Tax Credits
- Opportunity Zone
- Hub Zone
- Virginia Tourism Development Financing
  Program

## **Other Local Incentives**

- City Revolving Loan Fund
  - Up to \$15,000 at 3% interest
- Discretionary rebates of real estate, M&T, and business license taxes based on job creation and capital investment

# Magnolia Property

1804 Magnolia Avenue

Magnolia Property 1804 Magnolia Avenue

### **The Opportunity**

Unique residential opportunity a short distance from walkable downtown. Significant reuse potential with positive social impact

#### **Property Information**

Zoned mixed-use, 12, 500 SF parcel (0.3 acres), 756 SF Single family home on site in need of renovation

### Infrastructure

Broadband, water, sewer, natural gas at site.

#### **Reuse Potential**

Single family and multifamily housing, office/professional services, retail





# **Supporting Information**

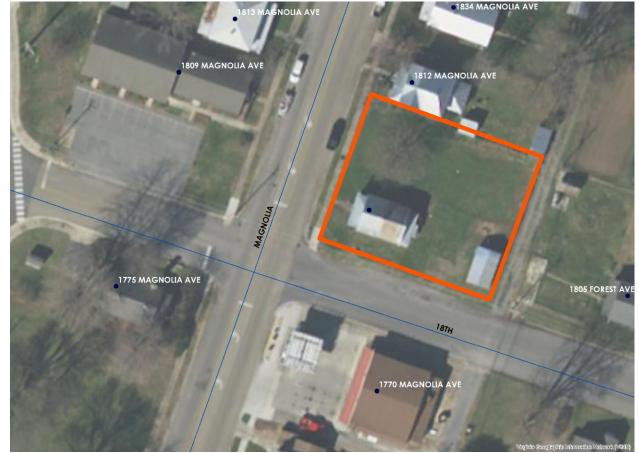
Magnolia Property 1804 Magnolia Avenue

- Existing single family residential, with detached garage
- 12,500 SF parcel (0.3 acres)
- House is 756 SF in need of renovation
- Uniquely zoned mixed use, just a short distance from downtown.
- Ideal reuse for retail or professional services

Gross building square footage: 756 SF







### WORK IN PROGRESS

# **Available Incentives**



# Magnolia Property

1804 Magnolia Avenue.

## **Tourism Zones**

- Must invest \$500k for new business/\$250k existing
- Must be Lodging, Restaurant, Retail, or other tourism business as designated in Tourism Zone Ordinance
- Offers 50% Business License Tax rebate
- Offers 50% real estate tax rebate on new construction

## **Technology Zone**

- Must create minimum of 3 FT employees
- Must make minimum capital investment of \$20,000
- Rebated water & sewer connection and utility tax
- Rebated fees for development plan approval (site plan, zoning, building permits, etc.)
- Percentage of business, machinery & tools, professional and other occupational license taxes and fees exempt.

## **State/Federal Incentives:**

- New Market Tax Credits
- Opportunity Zone
- Hub Zone
- Virginia Tourism Development Financing
  Program

## **Other Local Incentives**

- City Revolving Loan Fund
  - Up to \$15,000 at 3% interest
- City Façade Improvement Grant
  - 50% reimbursement up to \$7,500
- Discretionary rebates of real estate, M&T, and business license taxes based on job creation and capital investment

# **Mountain View Property**

**CJ Morrison Drive/Route 60** 

### **Mountain View Property**

**CJ Morrison Drive/Route 60** 

### **The Opportunity**

Vacant land adjacent to Vista Links Golf Course with easy access to I-81, 10-15 minutes. Outstanding views across golf course.

#### **Property Information**

6 acres in 2 parcels, zoned mixed use/commercial. Food Lion and CVS adjacent.

### Infrastructure

Broadband, water, sewer, natural gas available at or near the property line.

#### **Development Potential**

Lodging, retail, office, restaurant, multifamily housing. Mix of uses welcome.





# **Supporting Information**

Mountain View Property CJ Morrison Drive/Route 60





**Mountain View Property** CJ Morrison Drive/Route 60



### **Tourism Zones**

- Must invest \$500k for new busines/\$250k existing
- Must be Lodging, Restaurant, Retail, or other tourism business as designated in Tourism Zone Ordinance
- Offers 50% Business License Tax rebate
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### **Other Local Incentives**

- City Revolving Loan Fund
  - Up to \$15,000 at 3% interest
- Discretionary rebates of real estate, M&T, and business license taxes based on job creation and capital investment

# **State/Federal Incentives:**

- New Market Tax Credits
- Opportunity Zone
- Hub Zone
- Virginia Tourism Development Financing Program

# Savernake Tract

200 S. Magnolia Ave. (Route 501)

Savernake Tract 200 South Magnolia Ave.

### **The Opportunity**

Vacant land adjacent to City owned Industrial Park. On a major corridor with easy access to I-81, 10-15 minutes.

### **Property Information**

200+ developable acres, zoned mixed-use and residential. Could be rezoned.

### Infrastructure

Broadband, water, sewer, natural gas available at or near the property line.

### **Development Potential**

Multifamily housing, retail, institutional, office, industrial. Mix of uses welcome.





# **Supporting Information**



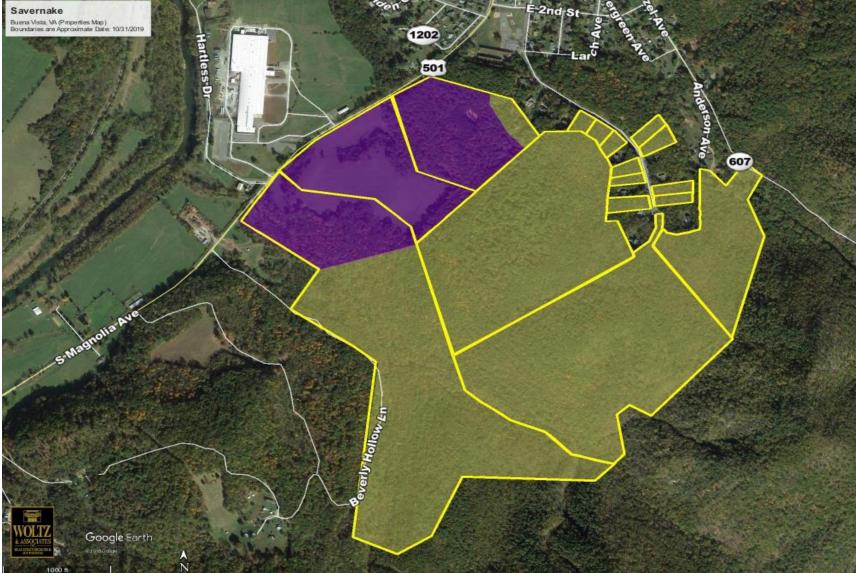
Savernake Tract 200 South Magnolia Ave.

Small lot parcel boundaries were created by 2005 residential subdivision.

Large tract boundaries are **proposed** and not legally recorded.

**Purple** shading is Mixed Use Corridor zone.

**Yellow** shading is R2 Residential zoning.



### Savernake Tract

200 South Magnolia Ave.

## **Tourism Zones**

- Must invest \$500k for new busines/\$250k existing
- Must be Lodging, Restaurant, Retail, or other tourism business as designated in Tourism Zone Ordinance
- Offers 50% Business License Tax rebate
- Offers 50% real estate tax rebate on new construction

# **Technology Zone**

- Must create minimum of 25 FT employees
- Must make minimum capital investment of \$150,000
- Rebated water & sewer connection and utility tax
- Rebated fees for development plan approval (site plan, zoning, building permits, etc.)
- Percentage of business, machinery & tools, professional and other occupational license taxes and fees exempt.

# **State/Federal Incentives:**

- New Market Tax Credits
- Opportunity Zone
- Hub Zone
- Virginia Tourism Development Financing Program

## **Other Local Incentives**

- City Revolving Loan Fund
  - Up to \$15,000 at 3% interest
- Discretionary rebates of real estate, M&T, and business license taxes based on job creation and capital investment



# **Industrial Park**

Blue Bird Lane & South Magnolia Ave (Rt 501)

**Buena Vista Industrial Park** Blue Bird Ln at S. Magnolia Ave (Rt 501)

### **The Opportunity**

Vacant land in City owned Industrial Park. On a major corridor with easy access to I-81, 10-15 minutes.

### **Property Information**

Approximately 20 acres available. Other tenants are Munters and Columbia Gas.

#### Infrastructure

Broadband, water, sewer, and natural gas available within park. Norfolk Southern main line rail adjacent to park.

#### **Development Potential**

Industrial, warehousing.





**Buena Vista Industrial Park** Dickenson and South Magnolia Ave.

## **Technology Zone**

- Must create minimum of 25 FT employees
- Must make minimum capital investment of \$150,000
- Rebated water & sewer connection and utility tax
- Rebated fees for development plan approval (site plan, zoning, building permits, etc.)
- Percentage of business, machinery & tools, professional and other occupational license taxes and fees exempt.

# **Other Local Incentives**

- City Revolving Loan Fund
  - Up to \$15,000 at 3% interest
- Discretionary rebates of real estate, M&T, and business license taxes based on job creation and capital investment

## **State/Federal Incentives:**

- New Market Tax Credits
- Opportunity Zone
- Hub Zone
- Virginia Jobs Investment Program
- Virginia Tourism Development Financing Program



# **Munters/Blue Bird Site**

225 S. Magnolia Avenue

Munters/Blue Bird Site 225 S. Magnolia Ave.

### **The Opportunity**

Large manufacturing facility located on a major corridor with easy access to I-81, 10-15 minutes.

### **Property Information**

265,350 SF facility on 31.5 acres. Former tenants include Munters Corporation and Blue Bird Bus Assembly.

#### Infrastructure

Broadband, water, sewer, and natural gas available within park. Norfolk Southern main line rail adjacent to park.

#### **Development Potential**

Industrial, manufacturing.



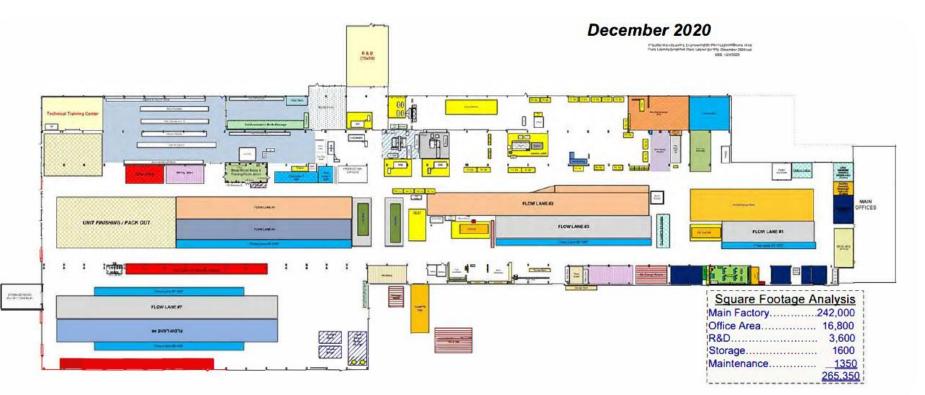


# **Supporting Information**

Munters/Blue Bird Site 225 S. Magnolia Ave.



- Ceiling height between 15' and 24'
- 5 dock doors and 20 drive in doors of differing sizes
- Future rail siding possible
- Gas, water, fiber, and electric on site
- Approx. 16,800 SF of office space
- Former uses: Bus assembly and HVAC Fabrication



Munters/Blue Bird Site 225 S. Magnolia Ave.

## **Technology Zone**

- Must create minimum of 25 FT employees
- Must make minimum capital investment of \$150,000
- Rebated water & sewer connection and utility tax
- Rebated fees for development plan approval (site plan, zoning, building permits, etc.)
- Percentage of business, machinery & tools, professional and other occupational license taxes and fees exempt.

## **Other Local Incentives**

 Discretionary rebates of real estate, M&T, and business license taxes based on job creation and capital investment

## **Possible State/Federal Incentives:**

- New Market Tax Credits
- Opportunity Zone
- Hub Zone
- Virginia Jobs Investment Program
- Virginia Tourism Development Financing Program



# **Catalpa Property**

3100 Catalpa Avenue

Catalpa Property 3100 Catalpa Ave.

### **The Opportunity**

Wooded site zoned for multifamily use close to 29th Street corridor and walking distance from Southern Virginia University (SVU).

### **Property Information**

Total of 4 acres zoned R4 Medium Density Residential. 5 blocks from SVU.

### Infrastructure

Broadband, natural gas, water, and sewer at site.

### **Development Potential**

Apartments, townhomes, single-family up to 15 units/acre.





**Catalpa Property** 3100 Catalpa Ave.

## **Other Local Incentives**

- City Revolving Loan Fund
  - Up to \$15,000 at 3% interest
- Discretionary rebates of real estate, M&T, and business license taxes based on job creation and capital investment

## **State/Federal Incentives:**

- New Market Tax Credits
- Opportunity Zone
- Hub Zone



# **DSLCC** Property

Magnolia Avenue at 6<sup>th</sup> Street



**DSLCC Property** Magnolia Avenue at 6<sup>th</sup> Street

**The Opportunity** Park-like vacant land for residential development.

### **Property Information**

Approximately 1 acre on Magnolia Ave (Route 501) between commercial corridor and residential area.

### Infrastructure

Broadband, natural gas, water, and sewer at site.

### **Development Potential**

Multifamily or single family residential.





**DSLCC Property** Magnolia Avenue at 6<sup>th</sup> Street

## **Local Incentives**

- City Revolving Loan Fund
  - Up to \$15,000 at 3% interest
- Discretionary rebates of real estate, M&T, and business license taxes based on job creation and capital investment

## **State/Federal Incentives:**

- New Market Tax Credits
- Opportunity Zone
- Hub Zone

